

BBA-14
June - Examination 2019
BBA Pt. III Examination
Organizational Behaviour
Paper - BBA-14

Time : 3 Hours]

[Max. Marks :- 70

Note: The question paper is divided into three sections A, B and C.
Write answers as per given instructions.

Section - A

7 × 2 = 14

(Very Short Answer Questions)

Note: Answer **all** questions. As per the nature of the question delimit your answer in one word, one sentence or maximum upto 30 words. Each question carries 2 marks.

- 1) (i) What is Organizational behaviour?
- (ii) What is Absenteeism?
- (iii) What is Personality?
- (iv) What is Leadership?
- (v) What do you mean by Authoritarian Leader?
- (vi) What is Work-Life Balance?
- (vii) What is Job Satisfaction Survey?

Section - B**4 × 7 = 28**

(Short Answer Questions)

Note: Answer **any four** questions. Each answer should not exceed 200 words. Each question carries 7 marks.

- 2) What is Positive and Negative Reinforcement?
- 3) Explain the Gordon Allport's Trait Theory of personality.
- 4) Explain the Classical Leadership Styles.
- 5) Differentiate between Group and Team.
- 6) Write a note on Cross-Functional Teams.
- 7) Describe the various Determinants of Attitude.
- 8) Explain the various characteristics of Negotiation.
- 9) Write a Note on "Organizational Level Change".

Section - C**2 × 14 = 28**

(Long Answer Questions)

Note: Answer **any two** questions. You have to delimit your each answer maximum upto 500 words. Each question carries 14 marks.

- 10) What are the Challenges and opportunities for Organizational Behaviour?
- 11) Describe the various Determinants of Personality in detail.
- 12) Explain the Reasons for Organizational Politics.
- 13) Explain the negotiation process in detail.