

**MP-101**  
**Management Examination June, 2015**  
**Management & Organisational Behaviour**  
**Paper: MP-101**

*Time : Three Hours]*

**Section-A**

*[Max. Marks : 80*

**(Very Short Answer Questions)**

**Note:** Answer all questions. As per the nature of the question delimit your answer in one word, one sentence or maximum up to 30 words. Each question carries 2 marks.

1. (i) What is Management?
- (ii) Define Planning?
- (iii) What is positive reinforcement give suitable example.
- (iv) Define personality?
- (v) What do you understand by the term perception?
- (vi) Write a one difference in Authority and Responsibility.
- (vii) Write two difference between Leader & manager.
- (viii) What is bureaucracy?

**Section-B**

**( Short Answer Questions)**

**Note:** Answer any four questions. Each answer should not exceed 200 words. Each question carries 8 marks.

2. Write a note on the characteristics of management. 8×4=32
3. What kind of skills are required in a manager? Explain.
4. Discuss the system approach to management. How

(1)

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5. does it differ from the contingency approach?
6. Define decision making. Explain the essential steps involved in decision making.
7. Explain in detail the ERG theory of motivation. How does it significantly differ from Maslonis theory?
8. Differentiate between authoritarian and bureaucratic personality and also bureaucratic personality and also emphasize the commonalities.
9. Examine the factors affecting organisational structure?
10. Does the monetary or material reward always act as a reinforcer, if not, what other types of rewards can be used to reinforce positive behaviour?

**Section-C**

**(Long Answer Questions)**

**Note:** Answer any two questions. You have to delimit your answer maximum upto 500 words. Each question carries 16 marks.

10. What are the source of organisational stress and write the ways to cope up organisational stress?
11. Describe various intervention of organisational development?
12. Define organisational culture, how does it differ from social culture? Give suitable example.
13. What are the limitations of behaviour modification? Is there any type of behaviour that can not be charged? If so, give reasons.

—X—

(2)

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*[Max. Marks : 80*

**Section-A**

**(Very Short Answer Questions)**

**Note:** Answer all questions. As per the nature of the question delimit your answer in one word, one sentence or maximum up to 30 words. Each question carries 2 marks. (2×8=16)

1. (i) What is Management?  
 (ii) Define Planning?  
 (iii) What is positive reinforcement give suitable example.  
 (iv) Define personality?  
 (v) What do you understand by the term perception?  
 (vi) Write a one difference in Authority and Responsibility.  
 (vii) Write two difference between Leader & manager.  
 (viii) What is bureaucracy?

**Section-B**

**( Short Answer Questions)**

- Note:** Answer any four questions. Each answer should not exceed 200 words. Each question carries 8 marks. 8×4=32
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  3. What kind of skills are required in a manager? Explain.
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(1)

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