- 10. What is the significance of studying the International Business Environment for a manager of a business that wants to expand internationally?
- 11. Explain the concept and objective of 'Multinational Corporations'. What are the reasons or causes contributed for the growth of MNCs? Elucidate.
- 12. Explain the concept of Economic Integration.

 What is the impact of Economic Integration on

 World Trade?
- 13. What are the main purposes of IMF? To what extent, in your opinion, have these purposes been fulfilled today?

MP-111/MP-404(Old)

June - Examination 2024

Master of Business Administration (Ist Year) Examination

GLOBAL BUSINESS MANAGEMENT

Paper: MP-111/MP-404 (Old)

Time : **3** *Hours*]

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[Maximum Marks : 80

Note: The question paper is divided into three SectionsA, B and C. Write answers as per the given instructions.

Section–A 8×2=16

(Very Short Answer Type Questions)

Note:— Answer all questions. As per the nature of the question delimit your answer in one word, one sentence or maximum up to 30 words. Each question carries 2 marks.

- 1. (i) Why should Companies Engage in International Business?
 - (ii) What is Per Capita Income?
 - (iii) What is FDI?
 - (iv) What is Technology Transfer?
 - (v) What do you mean by Managing Negotiations?
 - (vi) What is Merchandise Trade?
 - (vii) What do you mean by International Finance?
 - (viii) What do you mean by Import and Export Procedure?

Section-B

 $4 \times 8 = 32$

(Short Answer Type Questions)

- **Note**: Answer any *four* questions. Each answer should not exceed **200** words. Each question carries 8 marks.
- 2. Explain the meaning, significance and characteristics of international business.
- 3. "Negotiations in International Business are complex and need to be skilfully conducted." Discuss.

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- 4. Define the term 'International Relations.' How does it affect international business?
- 5. Discuss the process of global strategic management.
- 6. What do you understand by the term international equity? Discuss the concept of ADR and GDR.
- 7. What is Joint Venture? Why do firms prefer joint venture to go global? Explain.
- 8. Write an essay on various measures taken for export promotion.
- 9. What factors have led to the growth of "Internationalism" since World War II? Discuss which, you think, are the most important and why?

Section-C

 $2 \times 16 = 32$

(Long Answer Type Questions)

Note: Answer any *two* questions. You have to delimit your each answer maximum up to **500** words. Each question carries 16 marks.

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(3) <u>TT-558</u> Turn Over