

**MP-101****December – Examination 2020****Master of Business Administration  
(I Year) Examination****Management and Organisational Behaviour  
Paper : MP-101***Time : 2 Hours ]**[ Maximum Marks : 80*

*Note* :- The question paper is divided into two Sections A and B. Write answers as per given instructions.

**Section-A****8×2=16****(Very Short Answer Type Questions)**

*Note* :- Answer all questions. As per the nature of the question delimit your answer in one word, one sentence or maximum up to **30** words. Each question carries 2 marks.

1. Explain the following terms within 30 words each :
  - (i) Decision Making
  - (ii) Management Control System

- (iii) Group Norms
- (iv) Division of Labour
- (v) Group Cohesiveness
- (vi) Organizational Culture
- (vii) Classical Theory
- (viii) Scalar Chain of Command

**Section-B** **4×16=64**

**(Short Answer Type Questions)**

*Note* :- Answer any *four* questions. Each answer should not exceed **200** words. Each question carries 16 marks.

2. Examine the process of planning.
3. Discuss normality-abnormality continuum.
4. Distinguish between Manager and a Leader.
5. Discuss factors influencing perception.
6. Distinguish between Need Hierarchy Theory and Two Factor Theory of Motivation.

7. What do you mean by Work Group ? Explain.
8. Analyse the underline values of O.D.
9. Discuss important theories of Leadership.