

12. “Delegation of authority is the key to organization.” Discuss the nature, meaning, importance and basic principle of delegation.
13. What is attribution theory ? What are its implications for explaining organizational behaviour ?

## **MP-101**

**December – Examination 2022**

### **Master of Business Administration (Ist Year) Examination**

**Management and Organizational Behaviour  
Paper : MP-101**

*Time : 3 Hours ]*

*[ Maximum Marks : 80*

*Note :-* The question paper is divided into three Sections A, B and C. Write answers as per the given instructions.

#### **Section-A**

**8×2=16**

#### **(Very Short Answer Type Questions)**

*Note :-* Answer all questions. As per the nature of the question delimit your answer in one word, one sentence or maximum up to **30** words. Each question carries 2 marks.

1. (i) What is Office Management ?
- (ii) Write any *two* principles of scientific management.

- (iii) What do you mean by Tactical Plan ?
- (iv) What do you mean by Management by Objectives ?
- (v) What is principle of Specialization ?
- (vi) What is Reinforcement Theory ?
- (vii) What do you mean by Command Group ?
- (viii) What is Inter-group Conflict ?

**Section-B** **4×8=32**

**(Short Answer Type Questions)**

*Note* :- Answer any *four* questions. Each answer should not exceed **200** words. Each question carries 8 marks.

2. How do the required managerial skills differ in the organizational hierarchy ? Explain.
3. Explain the concept of theory X and theory Y propounded by McGregor.
4. Define planning and explain the process of planning.
5. Discuss in detail the various stages involved in organising process.

6. What is organizational behaviour and why is the study of this field important for managers ?
7. How does trait theory of personality differ from social learning theory ? Can some of the traits be socially learned ?
8. Describe the *four* processes in successful social learning.
9. Explain the connection of the *five* tiers of Maslow's hierarchy of needs to the workplace.

**Section-C** **2×16=32**

**(Long Answer Type Questions)**

*Note* :- Answer any *two* questions. You have to delimit your each answer maximum up to **500** words. Each question carries 16 marks.

10. Explain the Interpersonal Roles, Informational Roles, Decisional Roles provided by Mintzberg.
11. What are the various types of decisions ? Describe in brief the important tools used by management while taking decision.