MP-101

June - Examination 2026

Master of Business Administration (Ist Year) Examination

Management & Organizational Behaviour

Paper : MP-101

[*Time: **3** Hours*] [*Maximum Marks: **80***]

Note :- The question paper is divided into three Sections A, B and C. Write answers as per the given instructions in each section.

Section-A **8×2=16**

(Very Short Answer Type Questions)

Note :- Answer **all** questions. As per the nature of the question delimit your answer in one word, one sentence or maximum up to **30** words. Each question carries **2** marks.

1. (i) What are diagnostic skills?
   (ii) Define organization.
   (iii) What is organizational behaviour?
   (iv) What is attribution theory?
   (v) What is social loafing?
   (vi) Define motivation.
   (vii) What is the Johari Window?
   (viii) What is Organizational Development (OD)?

Section-B **4×8=32**

(Short Answer Type Questions)

Note :- Answer **any four** questions. You have to delimit your each answer maximum up to **200** words. Each question carries **8** marks.

2. Discuss the scope and significance of management. Also explain the key principles proposed under Scientific Management.
3. Explain the different types of managerial decisions and discuss their importance in organizational functioning.
4. Examine the measures that can be adopted to enhance the effectiveness of decentralization in an organization.
5. Differentiate between the cognitive and affective components of attitude with suitable examples.

6. Describe the major stages involved in the social learning process and explain how they contribute to behavioural development.
7. Discuss Herzberg's Two-Factor Theory of Motivation and analyze its implications for effective job design.
8. Explain the concept, nature and characteristics of an organization. Also distinguish between the concepts of organization and organizing.
9. Discuss the various levels of stress experienced by individuals in organizations. Further, explain the objectives, assumptions and core values of Organizational Development (OD).

Section-C 2×16=32

(Long Answer Type Questions)

Note :- Answer **any two** questions. You have to delimit your each answer maximum up to **500** words. Each question carries **16** marks.

10. "A manager must clearly understand both the managerial responsibilities and the expectations associated with the role." In the light of this statement, discuss the concept of managerial roles and explain the informational roles performed by managers in organizations.
11. Examine the major challenges and opportunities encountered by managers in the contemporary business environment through the application of Organizational Behaviour (OB) concepts.
12. Explain Kolb's Experiential Learning Cycle and discuss its four stages in detail. Illustrate the learning process with a practical example drawn from personal or organizational experience.
13. Define goal conflict and discuss its various forms in organizational settings. Analyze the causes of goal conflict and suggest appropriate strategies for its effective resolution.
